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Entrusted: Building a Legacy That Lasts (Hardback)

By Andrew Howell, David R York

Yh Publishing, LLC, United States, 2015. Hardback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.When it comes to estate planning and the effective transfer of wealth, most discussions involving the terms wealth and money use those terms interchangeably. Although the two are not the same, most estate planners today do not even broach this concept with their clients or include the less-tangible aspects of wealth as they draft an estate plan. They simply develop an estate plan that prepares the family's financial assets to be dumped, divided, deferred, and dissipated among the members of the next generation. These estate plans typically reflect a very linear way of thinking. In other words, if transferring some amount of financial wealth is good, then transferring more financial wealth is better. Not only is this approach myopic and simplistic, but it's ultimately destructive because it focuses on the fire (the result) and not on the flint and kindling (the tools and resources that produce the result). Entrusted lays out the foundations of Entrusted Planning process, which aligns the principles and values of a family with their tangible assets and prepares future...



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